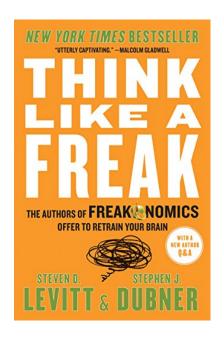
Think Like a Freak Book Summary (PDF) by Steven D. Levitt and Stephen J. Dubner

Ready to learn the most important takeaways from Think Like a Freak in less than two minutes? Keep reading!



Why This Book Matters:

Think Like a Freak urges readers to think behind the curtain in an effort to see why people act the way they do.

The Big Takeaways:

- 1. To think like a freak, you have to throw away the practicality of your actions.
 - 1. If When trying to win, sometimes you have to make the sacrifice of your own likability.
- 2. Be honest about how little you know.
 - Having too much confidence in something you don't know about will make you fall. Admitting that you don't know something presents your most authentic self to people.
- 3. You must look at the entire problem without the

influence of outside speculation.

- If you can't find the solution, rephrase the question. You must give yourself the ability to rethink.
- 4. Explore the world with the mind of a child.
 - Children know as little as their age allows, meaning they're still asking questions and avoiding deceit by figuring things out beyond "that's just the way things are."
- 5. Knowing what fuels a person's actions can be used in your favor.
 - 1. Offering people their fuel as incentives can reveal what they're willing to do.

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