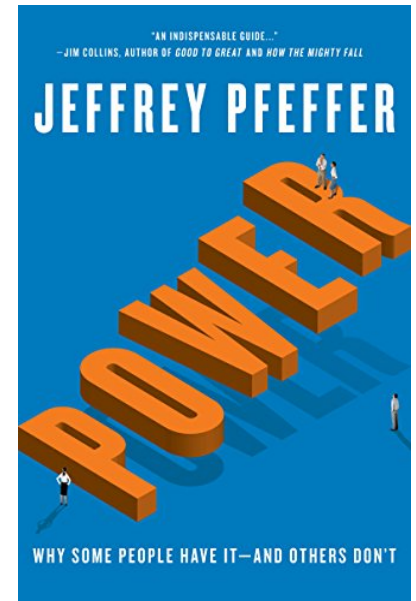


Power Book Summary (PDF) by Jeffrey Pfeffer

Ready to learn the most important takeaways from Power in less than two minutes? Keep reading!



Why This Book Matters:

Power explains to readers the idea of power and what they must do to obtain power.

The Big Takeaways:

1. **Living inside of the lines is not how people achieve power.**
 1. If One of the most common misconceptions about successful people is that they play by the rules.
2. **Be real with yourself.**
 1. You have to take a true look at what you're good at and what you're bad at to better understand your role as a leader.
3. **Don't be afraid to find out what you want to know.**
 1. Successful people don't sit back and wonder; they find the answers to their questions, even if that means doing things that are a bit unconventional.

4. Help to be helped.

1. To gain the help of others, you must present them with a way you can help them first.

5. Look like you have power..

1. Presenting yourself as a powerful person will help you gain more power.

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