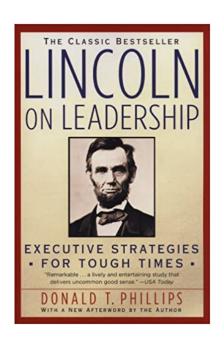
# Lincoln on Leadership Book Summary (PDF) by Donald T. Phillips

Ready to learn the most important takeaways from Lincoln on Leadership in less than two minutes? Keep reading!



## Why This Book Matters:

Lincoln on Leadership examines how Abraham Lincoln was able to lead successfully during the Civil War era.

#### The Big Takeaways:

- 1. Leaders today should study Lincoln's efforts to see how they can be an effective leader.
  - 1. If A good place to start is by conversating with employees from every department of the company.
- 2. Leaders such as Lincoln never coerced anyone. Instead, he was kind and persuasive.
  - 1. Try to make commands sound more like propositions.
- 3. Lincoln became great at communication by learning when to speak up and when to stay quiet.
  - 1. Remaining quiet can be beneficial for the speaker

because it can prevent the speaker from being misunderstood by others.

- 4. Lincoln inspired scientific advances by encouraging innovators to continue.
  - 1. He accomplished this by allowing for proposals and research to take place.
- 5. Lincoln demonstrated forgiveness and used it as a tactic to build up trust with both his friends and foes.
  - Doing this built trust and encouragement within his administration.

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